

## Consultation Tasks

- Always have paper work ready for consultation day.
- Consultation paper: Admission Form
  - Health history
  - Client procedure guide
  - Model release
- Show pictures of similar body types to see reality versus expectations.
- Make sure patients understand all of our protocols and 2"inch guarantee policy before collecting payment.
- Devise a treatment plan.
- Explain payment options or discounts.
- Collect all payment on consultation day.
- Schedule all of the patient's appointments.
- Make sure patients are scheduled a week for 1st day of treatments.
- Remember the 2-inch guarantee only applies to patients who will have all 6 measurements for females and 5 measurements for males. Also, they must be treating all 4 treatment areas, otherwise any other treatment must be paid in full with no refund or charge back.
- Go over what will happen on first day of treatment.
- Spend 1 hour and a half on first day of treatment.
- First day of treatment: Measurements before.

Pictures before

Treatment (4) Exposures (32 minutes)

After measurements

After photos

Vibration (10) Minutes

**Sign receipt of service ONLY if they lost 2' inches or more**

**Sign the Measurement form**

**Schedule next appointment if there is no appointment**

- **Treatments going forward. You may wish to take measurements again before and after but you only have to do treatment and always take after photos after each treatment.**
- **Have goody bags (optional).**
- **Goody bags may include bottled water, supplements, and compression garment.**
- **For patients who want to know everything on the phone. Within reasonable time explain a few things to the patient about UltraSlim however, never do a consultation on the phone.**
- **Consultations should only take 30 minutes.**
- **Never book a consultation and a treatment at the same time.**
- **Even if patient checks no for any contraindications still ask the patient if there is anything else that may not be on that list that they may have or take.**